

# Infrastructure Renewal / Mobility Hot Spot

City Infrastructure, High Speed Rail, Manufacturing & Milestones

### **Sacramento Hot Spot The Atlantic Thought-leadership Event**







### The Atlantic Thought-leadership Event **Live Broadcast & On-demand Video**

- Nearly 600 people watched the livestream views on February 25<sup>th</sup>
- Over 400 views of the video on demand have been watched from March 2.
- Video can be seen at:

http://www.theatlantic.com/live/events/boldbets-sacramento/2015/







Bold Bets: California on Cafe Conversation the Move?



Interview: Carlos Monje from U.S. Dept. of Tra...



Panel Discussion



(>)

# Sacramento Paid Media: Print & Digital Creative



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Connecting California's Cities at 220 miles an hour.

Come see a life-sized mock-up of the Siemens high-speed train. February 25 & 26 | 10 am to 4 pm

California State Capital, West Steps

> Join us here

# Connecting California's citi at 220 miles an hour.

See how Siemens can make it happen by touring a life-sized high-speed train more at the Moving California exhibit at the State Capitol Feb 25 & 26, 10AM – 4PM

SIEMENS

Connecting California's Cities at 220 miles an hour.

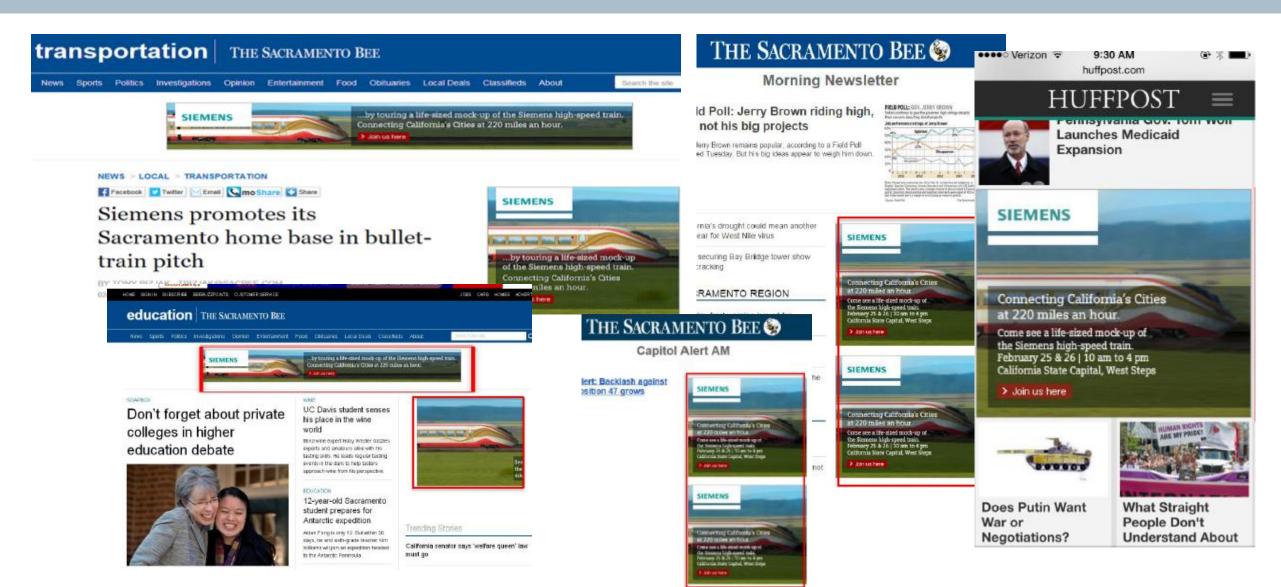
Come see a life-sized mock-up of the Siemens high-speed train. February 25 & 26 | 10 am to 4 pm California State Capital, West Steps

> Join us here

Growing the economy takes more than creating new jobs—
it also takes an infrastructure able to keep pace. Like
energy-efficient trains that could connect Los Angeles to
San Francisco in less than three hours. Siemens technology
is transforming how we get around: from building hard

working commuter rails to the fastest trains on earth — and building them right here in the U.S. Whether it's moving California's economy forward or moving Californians faster, Siemens is making the things that matter real.

## Sacramento Paid Media: Web & Mobile



# Sacramento Paid Media: Radio





Siemens in Sacramento

A Better Way To Travel

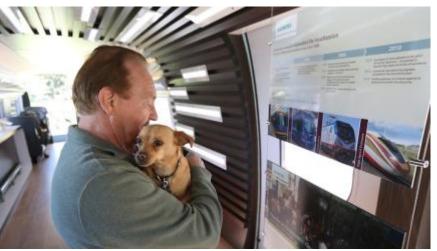
iHeart Media A Better Way To Travel

iHeart Media A Better Way To Travel - 60



### **Velaro Mock-up Display at Sacramento State Capitol**











### Sacramento Hot Spot Velaro Exhibit Visuals



### Moving California

Wednesday & Thursday February 25 & 26

10 am to 1 pm separations capito, west stops 10th Rows, between 1 is Names

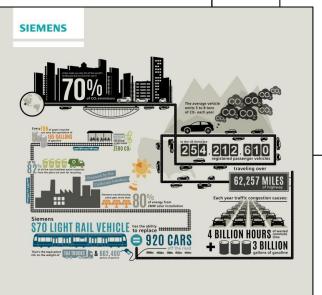
ochost group: wishing to coordinate a 20 minuse presented or and user with a Standard engineer, phase contact with Hypera manifestion. In Sciences on with by Northing Ts. Yours invited to see the future of mobility, contambility and speed. See the innovations that will neshap the way sites connect, and help drue our scortchy.

- Tour a life-sized mocoup of the Siemens high-speed train
   Talk to engineers and activities expens
- Learn assect innovations in traffic management and reducing orneg

No costs for admission



Wall #1 - Welcome



High Performing Solutions from High Performing People

Mobility

With its comprehensive portfolio of vehicles, services and solutions is a leader in providing rolling stock and related services. Incomprehensive portfolio of vehicles, services and solutions is a leader in providing rolling stock and related services. Incomprehensive portfolio of vehicles, services and solutions is a leader in providing rolling stock and related services.

With its comprehensive portfolio of vehicles, services and solutions built in the United States, Siemens is providing the solutions to keep America moving forward. Siemens' Sacramento, California rail manufacturing plant is a leader in providing rolling stock and related services, Its portfolio covers the full range of vehicles - including light rail vehicles and streetcars, locomotives, and passenger coaches, all built right here in the United States at a manufacturing plant powered almost entirely by a 2 MW solar installation.

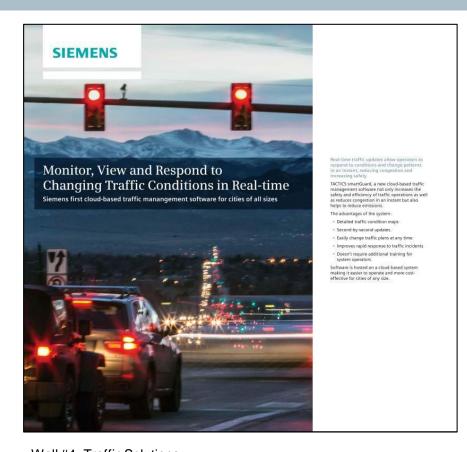
The company's Sacramento plant builds rolling stock from start to finish: design, engineering, car shells, bogies, sub-assembly, final assembly and testing all while

Wall #3 – High Performing Solutions...

430,000-square-foot facility, on 60 acres of land. This includes 22-ready-to build-acres for a high speed rail

Wall #2 - Sustainability Infographic

### Sacramento Hot Spot Velaro Exhibit Visuals



Wall #4 -Traffic Solutions

#### Wall #4 - eHighway





Wall #4 - Velaro Family

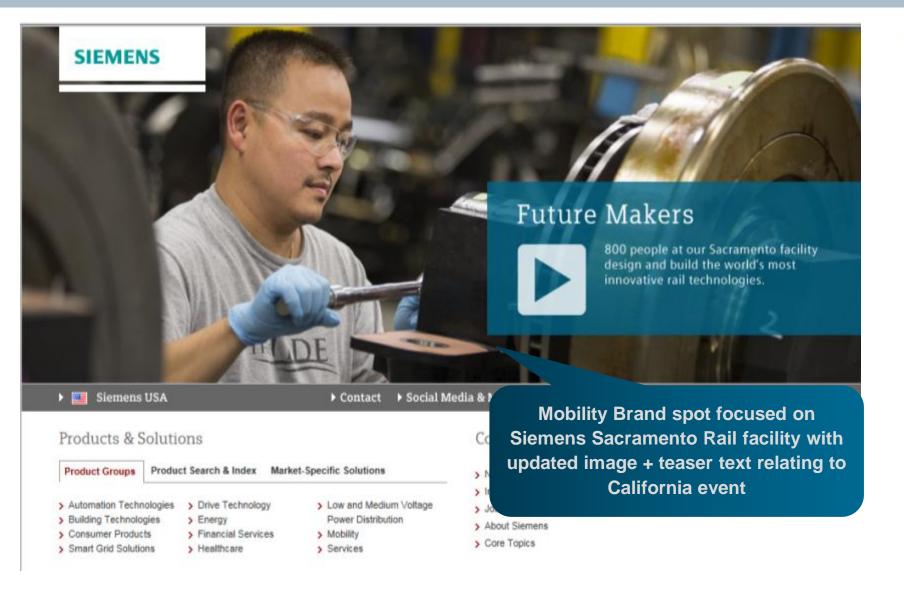
# **Elected Officials who Visited The Velaro Mock-up**

- Senator Cathleen Galgiani and Staff
- Senator Wieckowski and Staff
- Senator Mark Leno and Staff
- Assembly-member Jim Cooper and Staff
- Michael R. O. Martinez, Office of the Governor
- Nick Hardeman, Assistant to the Speaker of the Assembly Toni Atkins
- Mike Erke, Leg Director for Senator Lois Wolk



### Siemens USA Home Page Feature [Feb 25<sup>th</sup> + 3 weeks] Increase Mobility Awareness – Innovator with Local Roots





### News & Topics



### **Built for Speed in Sacramento**

Siemens hopes to take an active role in bringing high speed rail to California, building upon a 30 year history of producing trains in its Sacramento manufacturing facility.

Same Day News Update to feature Sacramento Bee article

Moving California: Transportation for Tomorrow 2

Link to event site

### Mobility Web Feature: Moving California Amplify Siemens Presence via Local Events + Enable Portfolio Exploration



> Siemens USA > Integrated Mobility Solutions > Events > Moving California

#### Moving California

Transportation for Tomorrow

Event Details Innovations in Transportation

Siemene is at the forefront of mobility, sustainability and speed. See the innovations that will reshape the way cities connect, and help drive our economy.

California's record of game-changing intrastructure improvements solidifies its position as an economic powerhouse. The future of transportation in California is focused on improved quality of life. People want to spend less time on congested roads and more

time enjoying the great qualities this state has to offer. To do that, we need to lessen travel times, improve traffic flow in cities and reduce the effects of CO2 emissions.

#### See Our Real-Size High Speed Train Replica



This reat-size replica of a high speed train will list you experience the modern style and comfort high speed travel has to offer.

Siemens is hosting the "Moving California" event at the Sacramento State Capitol. We are taking a look at the future of transportation and the innovations that will change the way we Move California.

- Tour a life-sized mock-up of the Siemens high speed train
- Talk to local engineers and technical experts from our Sacramento manufacturing plant
- Learn how innovations in traffic management can reduce smog



#### February 25, 5:00 pm PT / 8:00 pm ET View the event

Watch the live feed of the first event in The Atlantic's Bold Bets series, as they convene California stakeholders in policy and economic development to consider the key infrastructure projects changing the landscape of mass movement. From rail to highway systems. California has taken center stage in the transportation conversation. Is California, in fact, on the move? — and where may it be headed?

#### Email us with any questions or concerns:

mobilitycommunications.ic@siemens.com

#### Add the event to your calendar:

- Add Wednesday, 2/25, 10AM 4 PM
- Add Thursday, 2/26, 10AM 4 PM

### **Event "Home" Base Featuring**

- Mock-Up and Bold Bets Event Details
- Mock-Up Registration for School Groups
- Access to Bold Bets Live Stream and Replay
- Background Information on US Mobility Innovations
- Linkages to Explore US Mobility Solutions Including Brochure Downloads
- "Contact" Us



### **Siemens Owned Social Media**

- Siemens USA channels: Twitter, Facebook, Google+, Global LinkedIn
- Reach across channels: over 300K impressions
- Engagement (RTs/mentions, likes, shares, etc): 2.3K across channels
- Clicks to Moving California and High Speed Rail Solutions web pages: 100+

Most influential tweet: 400 actions, 2K video views

SiemensUSA @SiemensUSA - Feb 25

Made in California, for California, #MovingCalifornia. Watch Siemens #Sacramento #transpo in action:

SiemensUSA



View more photos and videos

SiemensUSA @SiemensUSA Feb 25 Visit the #HSR mock-up at #CA State Capitol. Can it play a role in #MovingCalifornia? @BobWieckowskiCA takes a tour SiemensUSA @SiemensUSA - Feb 18 #Transpo is in our DNA: diesel-electric locos & world's first #ehighway are #MovingCalifornia: ow.ly/Jcc0S SiemensUSA @SiemensUSA - Feb 18 What could #MovingCalifornia look like? Check out full-size #HSR mock-up 2/25 & 2/26 at #CA State Capitol #BoldBets: Moving California w3.usa.siemens.com Read more

# Mobility Sacramento Siemens Owned Social Media: Facebook & Google+

### Most influential post: 2.5K actions 88K video views

Siemens USA

Posted by Jane Smith [?] - February 25 at 12:14pm - 🚱

Made in California, for California, Moving California. Watch Siemens' Sacramento-built transportation in action:



195,904 people reached

**Boost Post** 



Made in California, for California, Moving California. Watch Siemens' Sacramento-built transportation in action:



+10

**→**1

mahdi neshatyazdi Feb 25, 2015 I like overhead catenary Today! Tune in: California transportation experts discuss how the future of mobility takes center stage in Moving California at 8pm ET/5pm PT #BoldBets: http://ow.ly/JDH1r



677 people reached

**Boost Post** 

### **Owned: Internal Communications**



You are here: > Siemens USA Intranet

**News for all Mobility Employees** 

### Mobility on the Move

"It doesn't matter who you are, where you come from. The ability to triumph begins with you. Always."

- Oprah Winfre Mobility to Host Special Event at California State Capitol

#### Top Business New All Aboard Floric

Busiest Trolley (I

News You Can Use Mobility to Host 5



Mobility is hosting a special "Moving California" event at the California State Capitol in Sacramento on Feb. 25 and 26. We're bringing an exhibit to the Capitol to show the public how innovative transportation solutions reshape the way cities connect and help drive the economy.

In front of the Sacramento Capitol

The points are switched, the signals are on green: the United States of America is preparing to enter the era of the high-speed railway. In an international call for tenders, the rail industry has been challenged to offer fast trains for the new high-speed line cutting right across the Federal State of California - and then to manufacture these trains in the USA. Siemens has entered the race with its premium product, the



The mock-up

Siemens is an esta urban transport sy running in the USA



### The Future of Mass Transit in California: Tune in to Watch the Discussion

James Lukach (2015-02-25 14:13)

O No comments

102 visits

Watch the live feed of the first event in The Atlantic's Bold Bets series, as they convene California stakeholders in policy and economic development to consider the key infrastructure projects changing the landscape of mass movement. From rail to highway systems, California has taken center stage in the transportation conversation. Is California, in fact, on the move? - and where may it be headed?

MODE

### Social Media **Executive Blog**

### Innovating Our Future: Made in Sacramento

How Global Innovation Makes a Local Impact

Monday, March 2, 2015 2:23 pm EST

By: Michael Cahill, President, Siemens Rolling Stock









Over the last three decades, Siemens has been building more than just trains at our Sacramento rail manufacturing facility; we've been building meaningful, skilled jobs. When our Sacramento facility opened up in the mid 80's, there were 34 people working here on a single contract. Almost 30 years later, there are now more than 800 employees at our facility.

This growth personifies our belief that our country is in an age of rail advancement. As our facility has evolved with technology and innovation, our workforce has grown along with it, contributing to the cutting-edge trend of mass movement in the U.S.

Last year our own Edgar Gonzalez, Bogie Assembler, at our Sacramento plant was featured on our national commercial talking about the pride he felt being a part of transportation's mass movement in the U.S. As a Bogie Assembler, he constructs the truck that is under the car shell of locomotives and light rails, allowing the vehicles to move and stop. He's been at Sacramento for four years, and he's going to school to become a Mechanical Engineer.



## **Shared Media**Partner Social Media

### General Storyline/Event Impressions

• #MovingCalifornia: 2.4 million

#BoldBets: 2.1 million

Participants in the conversation included"

- The Atlantic
- CBS Sacramento
- Mass Transit Magazine
- Sacramento Bee Editorial Board
- Representative Doris Matsui
- Assemblyman Jim Cooper
- Senator Bob Wieckowski







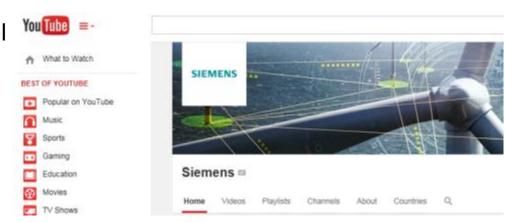
### Shared LinkedIn Post & Siemens YouTube

### Posting event content on Siemens YouTube Channel

- Hot Spot Webisode
- Dan Richard Interview







All Updates ▼

How global innovation is making a local impact. Hear from employee, Edgar Gonzalez, at our Sacramento rail manufacturing facility. Read the blog post here: http://ow.ly/JQdtz



#### Innovating Our Future: Made in Sacramento

ow.ly • Over the last three decades, Siemens has been building more than just trains at our Sacramento rail manufacturing facility; we've been building meaningful, skilled jobs. When our Sacramento facility opened up in the mid 80's, there...

Like • Comment • Share • 1s ago

# **Earned Media Over 80 Million Media Impressions**

The event received significant regional coverage, with all local print, broadcast, radio and online outlets covering the event in Sacrament – Over 80 million media impressions were made.

Advanced access was offered to the Sacramento Bee's transportation reporter to tour the mock-up and rail manufacturing plant, and to meet with executives. This resulted in an in-depth article published the day of the event, "Siemens promotes its Sacramento home base in bullet-train pitch." The online version included a photo gallery and video interview, and the print feature ran on the front page of the Metro section.

There were more than 50 pieces of coverage spanning print, online, and broadcast. All local television affiliates covered the event: ABC, CBS, NBC, FOX, CW and a statewide cable network.



### **Bloomberg**Business













THE SACRAMENTO BEE





### Samples Broadcast Media

















# Media Manufacturing Plant Tours & International Media Coverage

# Siemens offered media tours of its Sacramento rail manufacturing plant to key reporters including:

- The Sacramento Bee
- Reuters
- U.S.-based German correspondents



### SIEMENS GLOBAL PRESS

#### ICF for America

"Handelsblatt" writes about California's plans to build a high-speed train to connect the cities of Sacramento, San Francisco and Los Angeles. The first test drives are to be carried out in two years, the first track section is to be operational by 2022, the entire route in 2029. The US\$68 billion project is put out to tender by the California High-Speed Rail Authority, the website notes, adding that US\$1 billion will be paid for the first 15 trains, to be built by companies such as Siemens, Alstom or General Electric. In this context, the paper notes that Siemens has set up a wooden model of a high-speed train in Sacramento to promote its product. This story is also covered by "Frankfurter Allgemeine Zeitung", "Süddeutsche Zeitung" and "Handelsblatt.com".

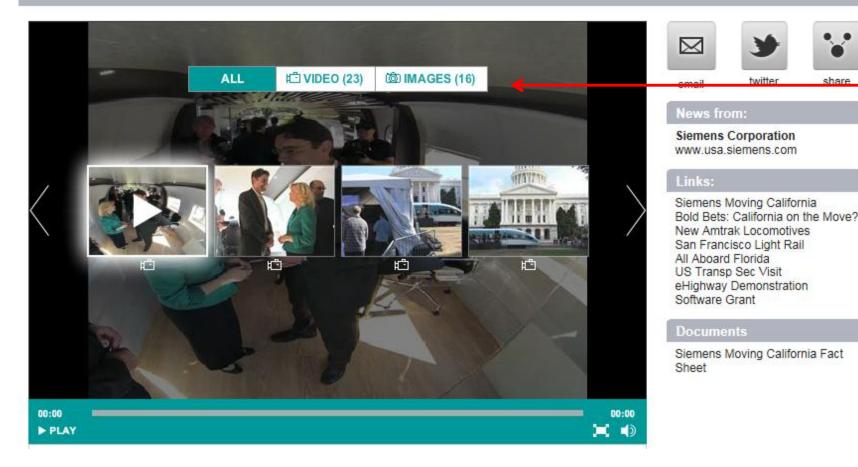
Handelsblatt, page 26

### Handelsblatt



### Internet and Video News Release Portal

SIEMENS Siemens Moving California



Comprised of video clips and sound-bites for media

content and information

Links to general mobility

to use in their reporting.



### **Thank You!**

